



Co-located Event



VIETNAM'S INTERNATIONAL WATER SUPPLY, SANITATION, WATER RESOURCES AND PURIFICATION EVENT



6 - 8.11.2024



SECC, HCMC, VIETNAM



Organised by:



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SES Vietnam Exhibition
Services Company
Limited

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PROMISING BUSINESS OPPORTUNITIES IN WATER SECTOR IN VIETNAM

INDUSTRY OVERVIEW

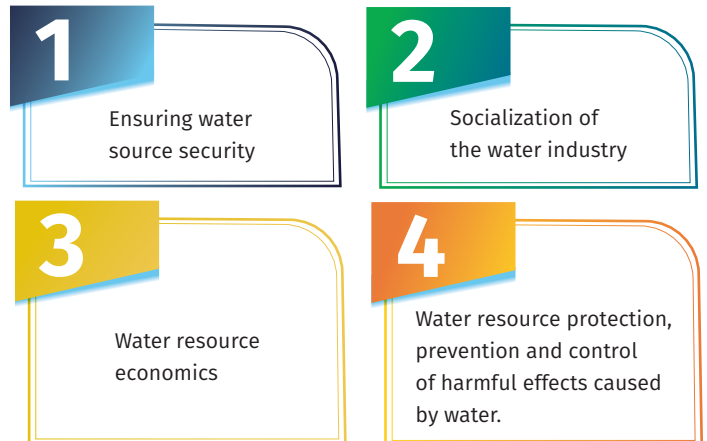
Vietnam is facing a lot of difficulties in ensuring water sources and safe water supply in the country, citing water shortage, uneven water resources distribution, impacts of climate change lead to flooding, drought and salt intrusion, and water pollution as major challenges in water sector in Vietnam. These challenges will create more business opportunities for local and overseas investors and suppliers to provide the solutions and expand the markets in Vietnam.

Vietnam has only 15% of its wastewater collected and treated. A large amount of wastewater from residence areas, animal husbandry and various small and medium economic activities is discharged daily into the environment without proper treatment. Municipal solid waste is another significant factor contributing to underground water pollution in Vietnam. The 2023 Environment Law requires all residential areas to have adequate wastewater collection and treatment system. Water supply and drainage are currently regulated in Vietnam by Decree 117/2007 and Decree 80/2014 respectively. The Ministry of Construction of Vietnam has proposed a new law on water supply and drainage to the Government with expected rectification by the National Assembly in 2025.

Major growth drivers of the water supply sector in Vietnam come from the residential customer group and industrial customer group. Particularly, the demand from the residential customer group has been increasing in recent years because of the increment in urbanization rate, disposable income, population growth, and rising health concerns. Meanwhile, the demand from the industrial group is majorly attributed to the strong development of industrial parks driven by a strong FDI wave into Vietnam.

INDUSTRY OUTLOOK

The National Assembly passes the Law on Water Resources 2023 recently including 4 group of policies:



Hanoi city plans to provide safe water to 90% of its population in urban and rural areas by 2023 and 100% by 2025. The local authorities identify this goal as a priority for economic development and to ensure social welfare. On the wastewater treatment issue, the city is pushing to complete the Yen Xa Wastewater Treatment Plant before 2025.

Water supply sector in Vietnam recorded active M&A activities and a wave of greenfield investment, especially private Water Supply Companies (WSCs) in recent years. This trend is fueled by the promising performance of water supply businesses in Vietnam and the potentially rewarding investments, attracting keen interest from both domestic and foreign investors.

Vietnam's piped water demand has maintained its growth momentum of previous years and is forecasted to reach 11.2 mn m³/day in 2027 with CAGR 2023F-2027F of 4.3%. The market has been driven by a low pipe water penetration rate, favorable demographic factors, and robust developments in the manufacturing & industrial sectors in Vietnam.

Sources:
www.vietnamnews.vn
www.marketopportunities.fi
www.vietnam.vn

www.vietnamplus.vn
www.hanoitimes.vn
www.ftingroup.vn

VIETWATER 2024

A SUCCESSFUL DESTINATION FOR WATER AND WASTEWATER INDUSTRY PEERS

Get ready to make waves in the water and wastewater industry as you are invited to showcase your cutting-edge solutions and revolutionary technologies at the upcoming Vietwater 2024 - Vietnam's International Water Supply, Sanitation, Water Resources and Purification Event is co-located with WETV 2024 - Vietnam's Leading Exhibition on Transportation, Waste Treatment and Environment Technology. As the heartbeat of innovation in water & wastewater management, this event is the ultimate platform for companies like yours to shine and make a splash on the global stage.

Join a diverse congregation of industry leaders, visionaries, and decision-makers who are committed to shaping the future of water sustainability. This isn't just an exhibition, it's a convergence of minds, a celebration of breakthroughs, and an opportunity to forge partnerships that will drive the industry forward.



EVENT AT A GLANCE

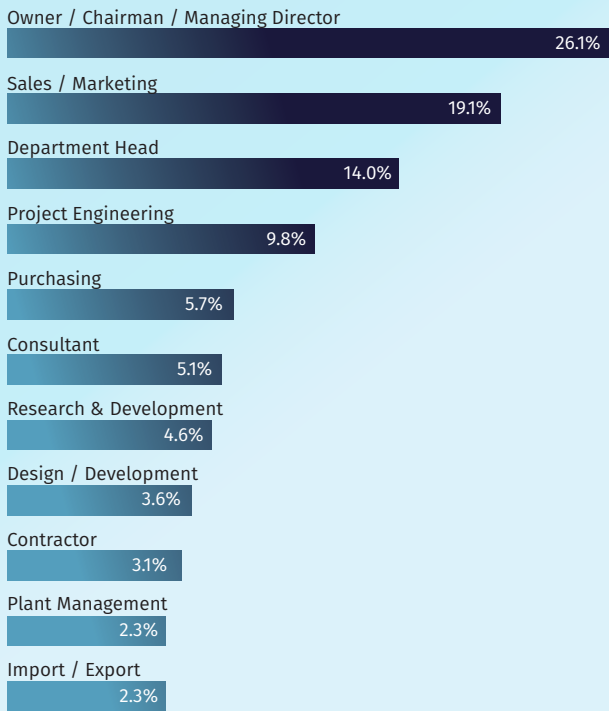


**Projected statistics of 2024 edition.*

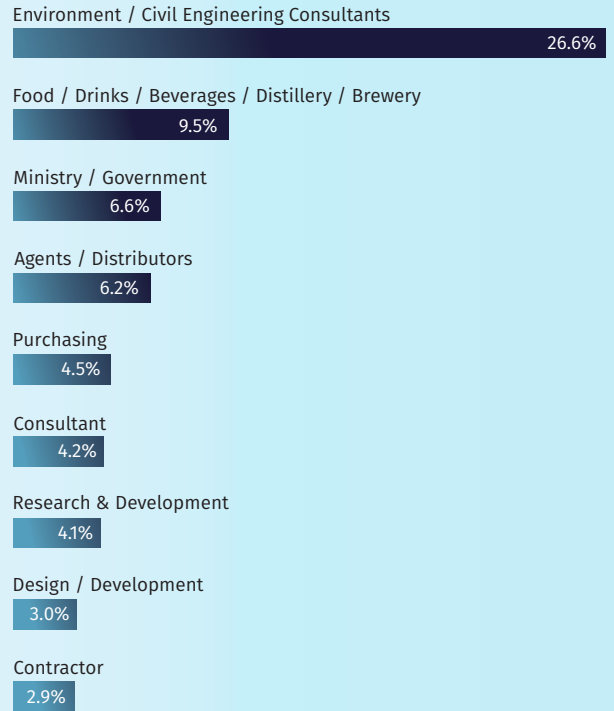
VIETWATER 2024

VIETWATER 2023 REVIEW

VISITOR BY JOB FUNCTION



VISITOR BY BUSINESS NATURE



EXHIBITOR'S FEEDBACK

83%

of exhibitors satisfied with the show

88%

of exhibitors will recommend the show to their colleagues/friends

EXHIBITOR HIGHLIGHTS



...and many more

EXHIBIT PROFILES



WATER SUPPLY

- Technology
- AOD & Centrifugal Pumps
- Band Filter
- Bandscreens



SLUDGE TREATMENT TECHNOLOGY

- Conveyors of Sludge Cake
- Activated Sludge Plants Design and Operation
- Sludge Centrifuges
- Sludge Density Control



FITTING & MATERIALS

- AOD & Centrifugal Pumps
- Auma Gearboxes
- Ball & Roller Bearings
- Band Filter



DRAINAGE & SEWERAGE TECHNOLOGY

- Actuators
- Alarm Equipment
- AOD & Centrifugal Pumps
- Bleed - Of - Control Equipment



WATER TESTING & MEASUREMENT

- Analysers
- Analysis Apparatus
- Bleed - Of - Control Equipment
- BOD Test & Measurement



ENVIRONMENTAL TECHNOLOGY

- Air Pollution Control Equipment
- Cleaning Equipment
- Deaerators
- Decarbonization



WASTEWATER TREATMENT TECHNOLOGY

- Absorption Agents and Devices
- Activated Carbons
- Aerated Grit Chamber
- Aeration Equipment



IRRIGATION

- Alarm Equipment
- BOD Test & Measurement
- Flow Rate
- Flow Velocity



WATER MANAGEMENT & SMART WATER SOLUTIONS

- Activated Sludge Plants Design and Operation
- Alarm Equipment
- Bleed-Of-Control Equipment
- Drillings, Drilling Equipment, Drilling Systems



WATER TREATMENT TECHNOLOGY

- Aeration Equipment
- Aeration Systems
- Aerators, Brush
- Alarm Equipment



PUMPS & VALVES

- AOD & Centrifugal Pumps
- Electric Motors
- Metering Pumps
- On-site Pump Efficiency



WASTE & ENVIRONMENTAL TECHNOLOGY (WETV)

- Waste management and recycling
- Industrial waste gas recycling, control and treatment
- Industrial fumes, dust control and removal
- Environmental Monitoring and Measurement

*For the full list of profiles, please visit our website: www.vietwater.com



We are very positive about this year's Vietwater and we are happy about the synergy, it has a combination with the WETV and we are also happy to be here present with the Germany pavilion and many exhibitors from Germany. We are definitely coming back next year for the Vietwater and we have to come with the even bigger Germany Pavilion.



Mr. Fabian Fischer

Advisor for International Program - German Water Partnership



We think it's a really good event and in the Asian market, I think it's hard to see in the region. It's a very good event. If you are looking to go somewhere when you have to be it. It's a good place to start.



Ms. Joya Etterli

Project Manager - Swissenviro GmbH E.T from Switzerland

VISITOR PROFILES

- Agents / Distributors
- Agriculture
- Architects
- Auto Parts / Automotive
- Building Contractors
- Electronics / Semiconductor
- Environment /
- Civil Engineering Consultants
- Pulp and Paper
- Food / Drinks / Beverages /
- Distillery / Brewery
- Hospital / Hotels / Clubs
- Irrigation
- Landfill Management
- Ministry / Government
- Palm Oil / Sugar Refining
- Petrochemical / Chemical Oil and Gas
- Pharmaceutical
- Real Estate Developers
- Recycling
- Research Institutes / Education
- Sewerage Companies / Operators
- Steel
- Town / City Councils
- Waste / Wastewater Treatment
- Water Companies / Operators
- Water Purification and Sanitation

